

Lacho Power and Gas CC

- Energy at work
  - •LPG•

### COMPANY PROFILE

2020





Welcome to Our Company **Profile** 2020





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Namibian owned and operated company. The company was founded by Mr Johannes Lacho

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  Hakahana LPG currently employs twenty five (25) Namibians





Hakahana Lacho Power Gas Closed Corporation (Hakahana LPG) is 100% Namibian owned and operated company. The company was founded by Mr Johannes Lacho Abed, a previously disadvantaged Namibian in 2012. Our core business is establishing Liquefied Petroleum Gas (LPG) depots coupled with supplying LPG gas to Namibia.

Our services are currently extended to our established National depots in Windhoek, Ondangwa, Oshakati and Oshikango and Franchise operations in Ongha, Rundu, Ondobe, Nkurenkuru and Outapi.

Our expansion strategy includes establishing ten (10) future depots or franchise opportunities inWindhoek, with an increased capacity of 90 000 litres, Okongo, Outapi, Walvis Bay, Okahandja, Mariental, Swakopmund, Henties Bay, Usakos, Karibib, Omaruru and Kalkveld and Outjo.



### **Our Vision & Mission**

Our vision is to establish a profitable Gas Supply and Revenue Stream for Namibia through our Mission which is to optimally source, supply and deliver clean, safe, reliable and affordable energy to Namibia and the SADC Region.

"Establishing Liquefied Petroleum Gas (LPG) depots coupled with supplying LPG gas to Namibia"





- To provide affordable, environmentally friendly and safe energy
- To provide an alternative source of energy for thermal usage to grid users
- To maximize shareholders value through efficient and sustainable business operations and practices
- To expand Namibia's LPGas industry
- To maintain environmental protection at all times



The business philosophy of Hakahana Lacho Power and Gas is embedded on the following values;

### **INTEGRITY**

Pledge for honesty and reliability in dealing with customers, business partners and employees;

### **PROFESSIONALISM**

Skill, competence and character of good standing by all employees and company representatives;

### SERVICE EXCELLENCE

Consistent delivery of high level products;

### INNOVATION

The drive to foster ingenuity in the provision of services.

### **SUSTAINABILITY**

All service deliverables balance a long term view to benefit all stakeholders.





•LPG•





Namibia's National LPG requirements are 21,000 Metric Tonnes (MT) per annum. Hakahana LPG currently supplies 3,500 MT (or 16%) of Namibia's Total National LPG needs. National supply and demand for LPG is currently not balanced. Namibia imports 100% of her LPG from South Africa. The company plans to double it's throughput from 3,500 to 7000 MT to Namibia and to provide at least 14,000 MT to the SADC Region.

To enable business expansion, the company proposes establishing an Optimal Bulk LPG Handling and Storage Terminal in Walvis Bay, Namibia. Storage facilities are vital resources for reliable energy. The bulk LPG gas handling and storage terminal creates an opportunity to import LPG through Namibia's national port, NAMPORT. This will enable a consistent supply of gas to users in Namibia and SADC at a cost advantage. Bulk handling and storage will balance National LPG demand and supply.

### **INVESTMENTS**

Hakahana LPG is committed to investing in our growth strategy. We anticipate smart partnerships to fuel our business expansion strategy.

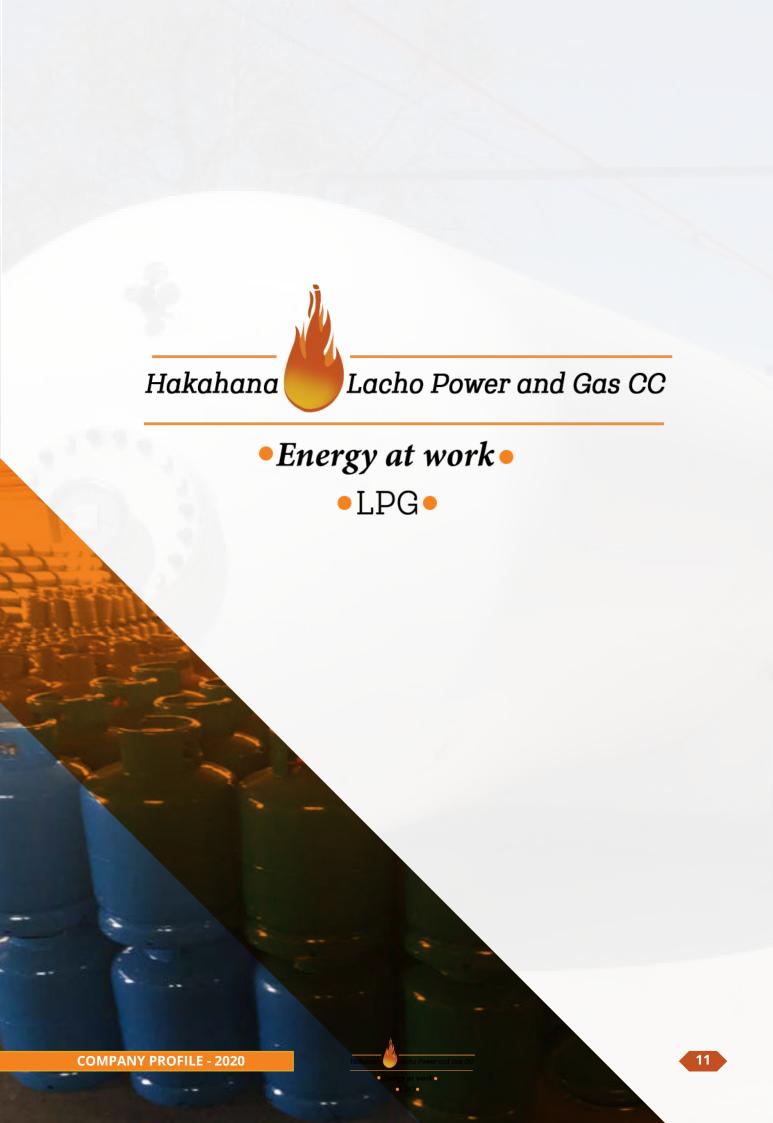






We anticipate that we will grow into a business entity that will provide the following additional services to our clients and the industry.

- · To expand our depots to other towns across the country and beyond our borders
- To employ our youths and reduce unemployment rates.
- To train our personnel's to be well equipped in installing / handling lpg
- To establish franchise opportunities for SME's























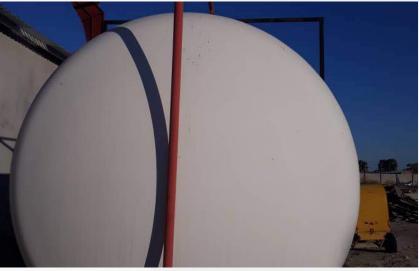
























### Energy at work





### 2 Executives 10 LPG Gas Attendants HAKAHANA LPG EMPLOYEES 1 Logistics Liaison Officer 2 Maintenance Technicians Safety Officer

## **NOTES**



# **NOTES**





### **HAKAHANA LACHO POWER GAS CC**

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